

# Sales Representative

To be successful in sales in the forest products industry, you must be driven, disciplined, and focused. You will be expected to plan daily sales activities and seek out sales through cold calls, door-to-door contact, networking, and marketing efforts. As a forestry sales representative, you will also be expected to have a solid understanding of the forest products industry and the innovative products it produces.

Other job titles include: Account Representative, Sales Consultant, Salesman.



This job may be right for you if your interests include: conventional & enterprising.



This job may be right for you if your skills include: speaking, negotiation & persuasion.



This job may be right for you if your values include: relationships, achievement & independence.

## Education & Training

Most of these occupations require a four-year bachelor's degree, but some do not.

## Salary

National Average Salary

\$37,860 - \$134,470

National Average Hourly

\$18.20 - \$64.65

